

Pre-Commercial Procurement (PCP) Actions

Open call in Objective 11.1
Targeted Call in objective 3.5

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What is the rationale behind PCP?

- Health care
- Climate Change
- Energy Efficiency
- Transport
- Security
- ...



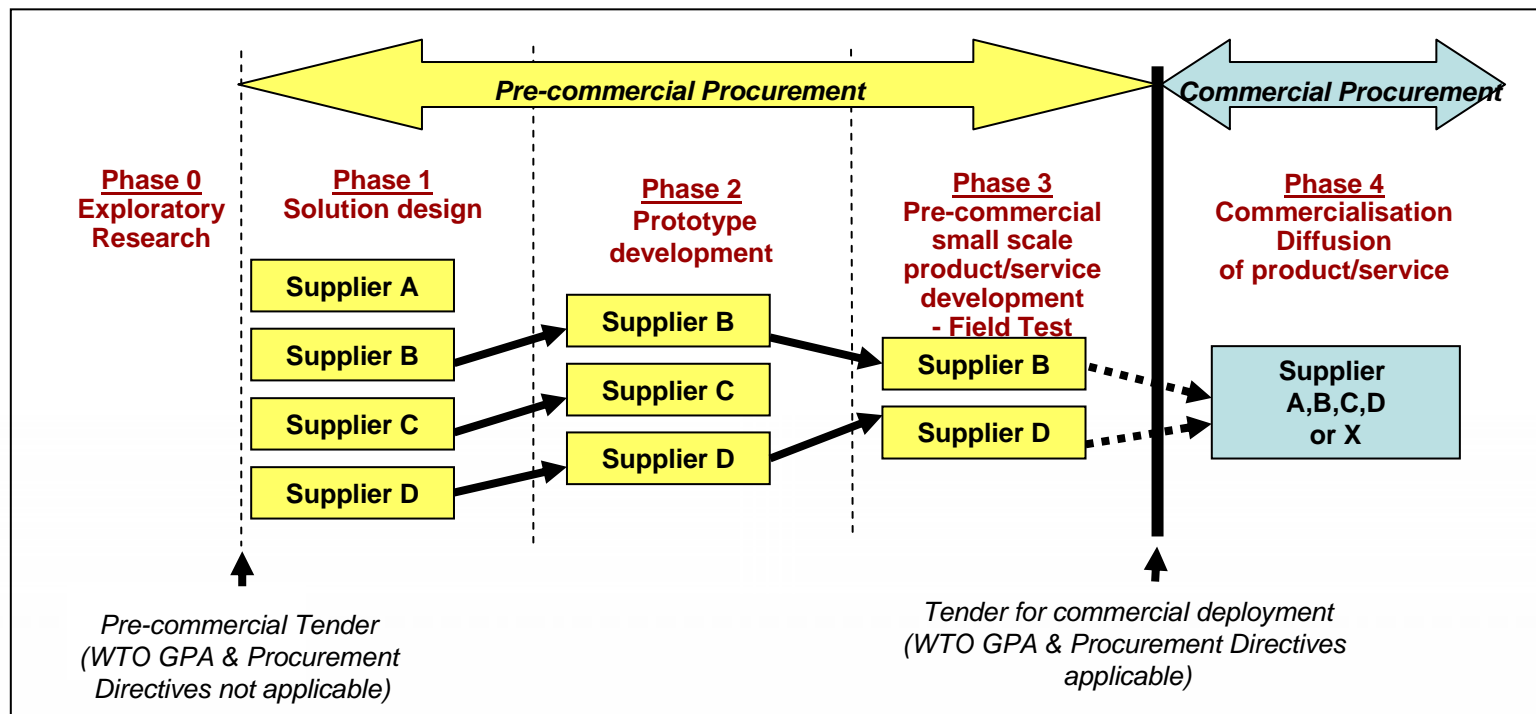
- Public sector is faced with important **societal challenges**.
- Addressing these, often requires public sector transformations so technologically demanding, that **no commercially stable** solutions exist on the market yet, and forward looking public procurement strategies (incl. procurement of **R&D**) are needed

Pre-commercial procurement

Bridging the innovation gap through public demand pull

- Specific approach for public sector to procure R&D services, ensuring
 - Benefit and risk sharing between procurers and suppliers
 - Competition and transparency in the procurement process
 - Compliance with legal framework without entailing State Aid

(COM/2007/799 &
SEC/2007/1668)



What do the PCP actions aim for?

Help Member States to...

- Bring **radical improvements** to the **quality and efficiency of public services** with breakthrough solutions.
- Encourage public bodies around Europe **to work together** on new ICT based solutions that can respond to concrete public sector needs.
- Especially where interoperability and coherence of solutions across borders is required, **cross-border cooperation** can help better address **issues of common European interest**.

To achieve the above targets, the PCP actions will support (1) networking and cooperation between public bodies to define together the mid-to-long term solution requirements and (2) to explore, through PCP, various alternative solution paths that respond to their needs.

Current EU support for PCP

Networking & awareness raising activities

- 2009 calls for proposals
 - In FP7, CIP and INTERREG IV RFEC
 - support the establishment of networks of public authorities on pre-commercial procurement
 - promote awareness-raising and experience-sharing on PCP, debate mid-to-long term public needs requiring R&D of new technology solutions with potential role for PCP strategies
- 2 CSAs in FP7 ICT
- 2 RFEC fast track networks



PCP in
Intelligent
Transport
Systems



PCP in
ICT for health
and energy
domains



PCP at
regional level
in Hungary,
Poland, UK

MKW
Making Knowledge Work

New project,
speed up innovation
time-to-market
from demand side

New WP2011 EU support for PCP

Cross-border PCPs on topics of common EU interest

- Support for public authorities planning joint implementation of pre-commercial procurements on topics of common European interest
- EU contribution: combination of
 - Reimbursement of eligible costs for **preparation, management and coordination** of the joint PCP call for tender (100% funded)
 - Reimbursement of max 50% of the costs for the **development of the new ICT solutions procured through the joint PCP** (for financing of the R&D to be performed by selected tenderers in the PCP)

Requirements (content)

- Groups of public authorities progressing from...to...
 - (1) Awareness raising and exchange of experiences on PCP, preparation of strategy for innovating public services that includes PCP
 - (2) Validation of jointly defined PCP strategy through implementation of a joint PCP call for tender
- Funding Mechanism:
 - CSA for actions that address only (1)
 - **CP-CSA (!)** for actions that cover (1) & (2)

Requirements (participants)

- Consortia
 - Eligible public bodies
 - **Public purchasers**, planning to integrate PCP into their procurement programs
 - **Public authorities** (e.g. managing R&D&I programs) planning to provide incentives to public purchasers to do PCP
 - Minimum number of participants
 - 3 independent public bodies from 3 different MS/AC
 - Critical mass of public purchasers
- Examples of public purchasers
 - Public bodies & utilities as in public procurement directives:
 - public hospitals, public transport operators, relevant ministries (e.g. for health, welfare, transport, environment, justice, etc), water or energy utilities, communes, police or fire brigades, e-gov administrations, etc

WP2011-2012 support for PCP

What? How? How Much?

- Two types of calls for PCP Actions
 - Calls focusing on **specific areas of public interest**
 - in photonics (obj 3.5, call 8)
 - **Open call** for any domain of public sector needs
 - addressing e.g. ICT for security, e-gov, transport, energy, environment, health, ageing, photonics (obj.11.1, call 8)
- Groups of **public authorities** to make proposals.
Not companies !
- Budget on PCP actions: 8Mio EURO in Call 8
 - 3 Mio for the specific call in photonics
 - 5 Mio for the call open to any domain of public sector needs

Pre-Commercial Procurement (PCP) website

Info on calls, EU funded projects, background docs, FAQs, etc

http://cordis.europa.eu/fp7/ict/pcp/home_en.html

Links to EU funded projects currently networking on PCP

P3ITS: www.p3its.eu

PRECO: <http://preco.share2solve.org/main/>

RAPIDE: www.rapidenetwork.eu